

## MESSAGE FROM BTM MANUFACTURING'S PRESIDENT, JAKE DAVIS

Welcome to this issue of [Manufacturing Minute]. The BTM team has had an exciting and action-packed last quarter, and is looking forward to the upcoming tradeshow and industry events. Since our acquisition of BTM in 2013, my family has continued to build customer service as our #1 priority. We persistently work on quality improvements in raw material procurement, manufacturing processes and employee training. Check out some of the happenings around BTM over the past quarter, and feel free to reach out!



@BTMMFG



### DID YOU KNOW?

BTM Manufacturing fulfilled 6,036,049 total units in a 12-month period, Oct 1, 2017 – Sept 30, 2018

# 6,036,049

## BTM JOINS FASTENER ASSOCIATION

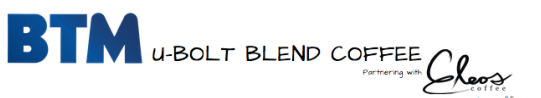
BTM Manufacturing joined the Pacific-West Fastener Association. As an established and prominent association within the fastener industry, Pac-West was established in 2009 as a unification of the Los Angeles Fastener Association and the Western Association of Fastener Distributors. BTM is looking forward to establishing a presence within Pac-West.



## BTM PARTNERS WITH KC ROASTER FOR UBOLT BLEND COFFEE

While being passionate about great coffee, the Eleos Coffee vision goes much deeper, which is why BTM has found such a strong partnership with the Kansas City based coffee roaster.

"I have had the pleasure of partnering with Eleos Coffee for over two years now as they have been roasting our special blend of coffee that we share with customers. In what began solely as a business/partnership transaction has turned into a friendship, based on Eleos' vision of making it more than about a passion for coffee. Eleos Coffee truly sets out to make a difference and brings value to their local community along each step by providing not only a quality product, but also with acts of compassion and by sharing the good news about Jesus Christ. It was an honor for our team to select Eleos as the recipient for a couple of months for our "Jeans Friday and support Eleos Coffee" said BTM Manufacturing President, Jake Davis. For more information on Eleos Coffee, please visit [eleoscoffee.com](http://eleoscoffee.com).



## BTM ATTENDS & EXHIBITS AT INDUSTRY TRADESHOWS

BTM has been active in the industry tradeshow circuit this year, and is looking forward to what's ahead! Here's a recap of the show's we've been to, and where we are headed to:

- Fastener Fair USA - Cleveland, OH (April 2018)
- Farm Equipment Manufacturers Association  
Omaha, NE (April 2018)
- Southwestern Fastener Association - Dallas, TX (May 2018)
- Mid-West Fastener Association - Elk Grove Village, IL  
(June 2018)
- National Fastener Distributors Association - Chicago, IL  
(June 2018)
- Metropolitan Fastener Distributors Association  
Hasbrouck Heights, NJ (September 2018)
- SEMA - Las Vegas, NV (October 2018)
- International Fastener Expo - Las Vegas, NV (Oct 2018)