

MESSAGE FROM BTM MANUFACTURING'S PRESIDENT, JAKE DAVIS

Happy Fall Y'all! I want to welcome all of you to this issue of [Manufacturing Minute]. BTM Manufacturing has remained very busy since we last spoke and we are extremely grateful for your continued support. It has been quite an adjustment navigating through COVID-19 as a manufacturer; however, I am extremely proud of the changes our team has made to remain operational. The safety of the BTM team is vital to our commitment to service.



@BTMMFG



With so many opportunities being cancelled to see our customer base at regional and national trade shows, BTM is excited to share with all of you that we will be exhibiting virtually at STAFDA on November 9-10, 2020. Although much different than the in-person shows that STAFDA puts on annually, we are excited for the opportunity to connect with our customer base and introduce BTM Manufacturing to some new customers as well!

Also, I wanted to draw your attention to something that is close to our heart through our U-Bolt Blend Coffee and now CANDY! As you will see below, BTM is hoping you will join us in supporting Eleos Coffee during the month of October. Like many restaurants and family businesses throughout the country, Eleos Coffee was hit hard and forced to close due to the COVID-19 pandemic. I encourage you to view the short video, check out their website to learn more about the Eleos mission and donate if you feel so moved. As we roll on through the last few months of 2020, I want to wish all of you continued health, happiness and success. It has been quite the year, unlike anything most of us have ever seen. I believe there is great strength and resolve that will come out of these challenging times and our great country will be made stronger because of it. Let's all continue to smile, share love with one another and don't forget to VOTE!

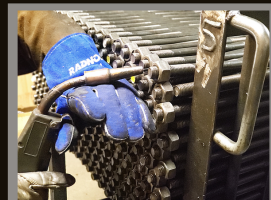
"Danger gathers upon our path. We cannot afford – we have no right – to look back. We must look forward." – Winston Churchill

BTM FEATURED IN LINK MAGAZINE

LINK Magazine is an award-winning publication dedicated to reporting, educating and promoting the fastener industry. For years BTM has been a supporter of LINK Magazine and continues to do so! Check out BTM's ad in the most recent Fall issue: <https://www.linkmagazine.com/index.php>

"As a buyer of anchor bolts for Butler Manufacturing's network of builders, I have been purchasing anchor bolts through BTM for nearly 9 years. During this time, BTM has proven to be a reliable supplier as well as a provider of a quality product. With more demand for custom bolts, whether it be heavy grade material, galvanized or special sizes, BTM has always been able to respond quickly. Customers of anchor bolts often need anchor bolts delivered to the jobsite quickly and BTM can meet about any demand."

CUSTOM - DOMESTIC MANUFACTURING SECONDARY OPERATIONS



ASSEMBLY BENDING CUTTING DRILLING WELDING TAPPING FORGING HEAT TREATING PACKAGING

COFFEE, CANDY, AND A MISSION

BTM Manufacturing's partnership with Eleos Coffee has strengthened over the past three years & continues to do so. BTM wants your help supporting Eleos & their mission and will match up to \$500! <https://www.eleoscoffee.com/support>

DONATE

BTM WANTS TO HEAR FROM YOU!

We are always trying to improve on all aspects of our business. We will be sending out a survey soon and want to gain some insight from you! Stay tuned for the survey!



SECONDARY OPERATIONS

BTM Manufacturing goes beyond custom manufacturing! Did you know we offer secondary operations. These include assembly, bending, cutting, drilling, forging, heat treating, tapping, and welding.

For more information on our capabilities, visit <https://www.btm-mfg.com/manufacturing-capabilities>



VIRTUAL STAFDA

Who's heading to STAFDA Anaheim... virtually? BTM will be exhibiting, and we'd love to schedule a meeting with you to connect! Learn more at www.stafda.org/pages/Anaheim-Agenda-2020.php

