[MANUFACTURING MINUTE]



03 2021

MESSAGE FROM BTM MANUFACTURING'S PRESIDENT, JAKE DAVIS

I sure hope all of you were able to enjoy your summer and had the opportunity to spend some quality time with your family and friends. These past few months have flown by, we all have remained extremely busy with work and the kids and teachers are already headed back to school.

When it comes to our current situation at BTM, it would be very easy for me to just copy and paste from our last newsletter. Many things remain the same, however it does seem like the challenges change from day to day. We continue to see price increases on our raw material purchases, along









with some supplier allocation against certain diameters. We are doing our best to meet all of your current demands and we greatly appreciate your patience. If you have any questions about your parts, I would encourage you to keep in touch with your BTM sales representative.

At the moment, I am writing this in a hotel room near Chicago, IL. BTM Manufacturing is getting ready to participate in the Mid-West Fastener Association's Fastener Week, highlighted by the 75th Anniversary Dinner. We are thrilled to be a Platinum level sponsor of this entire week and it will be great to see our customer's and fastener friends all week long. I also had a great time participating with a group of fastener industry buddies in my first Tough Mudder. We had an absolute great time, as you can see from the picture below!

As I wrap this up, I remain humbled by your constant support that BTM Manufacturing receives from all of you. Our entire team is so thankful of your continued support and we wish all of you continued success. If you need anything from us, please do not hesitate to contact us. God Bless and Be Kind!

"Respect your parents. They passed school without Google." – Anonymous

BTM MANUFACTURING ACHIEVES ISO 9001: 2015 RECERTIFICATION

ISSCO INC dba BTM Manufacturing is proud to announce their recertification to the ISO 9001: 2015 standards requirements. This certification period is from May 17, 2021 through June 6, 2024.

The standards requirement for the Quality Management System (QMS) includes documented information, planning of all process interactions, management responsibilities, human resources, work environment, operations, measurement and analysis, preventive and corrective actions, along with continual improvements.

The recertification process is conducted by a third party registrar auditor and performed every three years with annual surveillances conducted by their auditor. The auditor reviews the processes, process implementation, and the effectiveness of BTM's processes to the applicable requirements of the ISO 9001:2015 standard.



Our continued certification to the requirements of ISO 9001:2015 demonstrates our commitment to continual improvements to better serve our customers.

"I am pleased to share the news that BTM Manufacturing is recertificated as ISO 9001:2015. From early on, BTM's management team knew that our success would be tied to becoming an ISO certified company, so we intentionally set out to improve our quality management system, and continually strive to remain compliant. At BTM Manufacturing, our team is our greatest asset, so we will promote safety first, then quality, service, and price as we continue to meet the expectations of each customer," says BTM Manufacturing President, Jake Davis.

INDUSTRY EVENTS

BTM Manufacturing recently attended Mid-West Fastener Association in celebration of their 75th Anniversary week of events.

The Fastener Show Training Networking Recreation Week took place on August 16 - 20th and provided an opportunity for our industry to connect, network, learn, and have some fun!









BTM Manufacturing will be attending the Southwestern Fastener Association and Pac-West Fastener Association's Joint Conference in San Antonio, TX on October 20 - 23. We hope to see you all there! For more information, visit www.southwesternfastener.org.

