

## MESSAGE FROM BTM MANUFACTURING'S PRESIDENT, JAKE DAVIS

Greetings from all of us at BTM Manufacturing! I sure hope that all of you are doing well as we get ready to roll into the holiday season. Based on what we are hearing from all of you, I know you remain busy even with the challenges that are presently affecting all of our companies. As always, we truly appreciate your continued support.

Things have remained very busy at BTM Manufacturing since our last newsletter. The BTM team continues to work hard to meet customer demands. We truly appreciate everyone's patience and understanding.

As raw material pricing continues to rise, we would continue to ask all of our customers to clearly communicate your expectations with your sales representative. In return, BTM will always give you our best case scenario when it comes to the delivery of finished product.

About a month ago, on Saturday, October 30th, BTM Manufacturing partnered with a local chapter of Sleep in Heavenly Peace. It was an amazing day, as some of the BTM crew, along with additional community members, made 50 beds for the great team at Sleep in Heavenly Peace. I would encourage all of you to take a moment to watch the video found below to see what a great day it was for all of us! We are already planning another build for next spring, so I hope you all will join us.

As I wrap this up, I remain humbled by your constant support of BTM Manufacturing. Our entire team is so thankful of your ongoing support and we wish you continued success. If you need anything, please do not hesitate to contact us.

Wishing all of you a blessed Holiday Season!

"CHRISTMAS IS MOST TRULY CHRISTMAS WHEN WE CELEBRATE IT BY GIVING THE LIGHT OF LOVE TO THOSE WHO NEED IT MOST." – RUTH CARTER STAPLETON



## INDUSTRY EVENTS - SCHOLARSHIPS

BTM Manufacturing attended several industry events in Q4.

We attended the Pac-West/SFA joint conference in San Antonio, TX on October 20 - 23rd. Between the social events, networking, and educational content, this was a must-attend event!



BTM recently visited Chicago for the MWFA Scholarship dinner and Board meeting. BTM Manufacturing was honored to provide a \$2,000 scholarship to Anika Woelffer, daughter of Kurt Woelffer of Endries Int'l.



Anika is a college freshman at the University of Alabama where she is majoring in Pre-Physical Therapy. *Congratulations to Anika and all of the scholarship recipients!*

We are excited to head to Chicago on December 9th for the MWFA holiday party! This is a great event supporting Toys for Tots.

## BTM MANUFACTURING PRESIDENT RECENTLY FEATURED ON FULLY THREADED RADIO

BTM Manufacturing President, Jake Davis, joined fellow tough mudders on a recent segment of Fully Threaded Radio's Episode #169 - Printers & Sprinters. [Click here to listen!](#)



## HOLIDAY SCHEDULE

BTM Manufacturing will be closed for the holiday season on the following days:

- Thursday, December 23rd closing at 11AM for an employee luncheon
- Friday, December 24th
- Friday, December 31st

Should you need anything before the holidays, please reach out to your salesperson or email [sales@btm-mfg.com](mailto:sales@btm-mfg.com).



## BTM ACCEPTS THE FASTENER BED CHALLENGE

The fastener industry is making a difference, and ISSCO, INC. and BTM Manufacturing have accepted the challenge! Parker Fasteners challenged the industry to build beds for needy children and we accepted their challenge! Our employees, friends, family, and community members came together on October 30th to build 50 beds for Sleep in Heavenly Peace. This was an amazing event and we would encourage any **distributors**, **suppliers**, or **fastener associations** to accept the Fastener Bed Challenge!



Want to learn more on the mission? Take a few minutes to watch this powerful video: [https://youtu.be/yOEUjTr\\_L6M](https://youtu.be/yOEUjTr_L6M)

