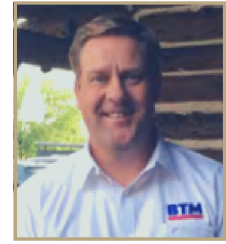


MESSAGE FROM BTM MANUFACTURING'S PRESIDENT, JAKE DAVIS

Happy New Year to all of you! As I am working on this article for the [Manufacturing Minute], my beloved Chiefs are preparing for the Super Bowl against the Tampa Bay Buccaneers. Let's just say that I am working off some nervous energy at the moment! I do hope that all of you are well and staying healthy.



@BTMMFG



Things at BTM Manufacturing look very similar to the previous months, as we remain very busy thanks to your continued support. We have not slowed down one bit and we remain extremely grateful. Our outside salesman, Bruce Kuhn, did announce his retirement at the end of the year. Bruce was missing the ability to connect with his customer's in-person and just felt like the timing made the most sense.

Much of our opportunities to connect through trade shows and association meetings will not be taking place until later in the year, however we are excited to welcome the Farm Equipment Manufacturers Association to Kansas City this April. It will be great to safely connect with some of our customers and share our great city and barbecue with them! If any of you ever find yourself passing through KC, please let us know, as we would love to show you around BTM Manufacturing.

Finally, I want to wish all of you continued success in 2021. We truly appreciate your support and I am hopeful to connect with you in the coming months. Feel free to reach out to any of us here at BTM Manufacturing, as we would be happy to assist you with your fastener or U-Bolt Blend coffee needs. Keep smiling and loving one another!

"What the New Year brings to you will depend a great deal on what you bring to the New Year." - Vern McLellan

FULLY THREADED RADIO - EPISODE 160

As always, we appreciate the opportunity to join the Fully Threaded Radio crew for Episode #160... Strange But Good. Described as Jake "Valdez" Davis, check out this informative, yet fun, podcast!



<http://www.fullythreaded.com/fch/fullythreaded.nsf/Fastener>

INDUSTRY ASSOCIATIONS

BTM Manufacturing is a proud member of many associations within the industry!



INDUSTRY PIVOTS EVENTS TO VIRTUAL

In October, SEFA, Pac-West, and SFA hosted a virtual fall meeting. While 2020 looked much different than we expected, our team is excited to reconnect and meet up again in-person soon!



BTM was a proud sponsor of the "Connecting at a Distance" event and continues to support virtual events throughout the year

CONGRATULATIONS, BRUCE

BTM Manufacturing would like to extend our heartfelt congratulations to Mr. Bruce Kuhn. Over the years, Bruce has shown a tremendous amount of dedication, hard work, and commitment to our customers each and every day. Bruce joined BTM Manufacturing as an outside sales representative five years ago and played a key role in expanding and growing the business. Bruce was a staple at industry tradeshow and traveled nationwide for face-to-face meetings with customers.

Jake Davis, President of BTM Manufacturing spoke about Bruce and his retirement, "I am extremely grateful for the contributions Bruce made on the behalf of BTM Manufacturing. He definitely went all in from day one with BTM, and I could not have been happier to work and travel alongside him. He truly missed the interaction with his customer's, and I want to wish him the absolute best during his retirement."



Please add our general email address for future reference: sales@btm-mfg.com

BTM FEATURED IN LINK MAGAZINE

LINK Magazine is an award-winning publication dedicated to reporting, educating and promoting the fastener industry. For years BTM has been a supporter of LINK Magazine and continues to do so! Check out BTMs ad in the most recent Winter issue.

