# [MANUFACTURING MINUTE]



02 2021

#### MESSAGE FROM BTM MANUFACTURING'S PRESIDENT. JAKE DAVIS

Baseball is back and spring is in the air at BTM Manufacturing; however I do not know if we have had a second to notice! We are so extremely grateful for our current level of business and thank all of you for your continued support.

I had the opportunity to participate in my first trade show in over a year. I was so glad to see our customers at the Farm Equipment Manufacturers Association 2021 Supply Summit and Showcase. What made it even better was that it was held locally in downtown Kansas City. We were even able to team up with a food truck from Eleos Coffee and provide breakfast, which included U-Bolt Blend coffee to everyone on a brisk KC morning!









Things at BTM Manufacturing look very similar to the previous months, because we look to remain very busy. With our industry booming, we certainly have been introduced to some additional challenges and we are doing our best to address them. We have added some additional bending and threading machines to help meet the current demands. Pricing continues to go up on all materials and we are starting to see some extended lead times on raw materials. The team at BTM continues to work together as we try to mitigate pricing and lead times. As always, please contact us and we will do our best to get you the information needed.

With Memorial Day just around the corner, I hope all of us take a moment to remember those who gave the ultimate sacrifice while serving this great country! God Bless and continue to spread Love!

"Some old-fashioned things like fresh air and sunshine are hard to beat." – Laura Ingalls Wilder

#### STOCK U-BOLT PROGRAM

BTM manufactures threaded fasteners and bent wire product for customers across the country. With our centralized location in America's Heartland, BTM Manufacturing is well positioned to respond with quick delivery and transit needs. BTM Manufacturing introduced a new service in 2019 to provide a solution to their customers needing stock products quickly.



Consequently, the Stock U-Bolt Program was launched. The idea is simple and effective - offer quality round and square bend U-bolts for immediate delivery anywhere across the country. This program allows BTM customers to purchase from a full line of standard and long-tangent U-bolts, all of which are made domestically. Download the PDF here.

### INDUSTRY EVENTS

Join Southwestern Fastener Association on June 17th for a golf tournament and dinner in Frisco, TX! (www.southwesternfastener.org)



SAVE THE DATE:

Mid-West Fastener Association is hosting an Anniversary week of events, and invites you to participate in the Fastener Show Training Networking Recreation Week on August 16 - 20, 2021! Details available at: www.mwfa.net/fastener.htm



Fastener Show \* Dinner \* Golf \* Mixer \* FSTNR Events

## BTM FEATURED IN LINK MAGAZINE

LINK Magazine is an award-winning publication dedicated to reporting, educating and promoting the fastener industry. For years BTM has been a supporter of LINK Magazine and continues to do so! Check out BTMs ad in the most recent Spring issue.



## **GETTING BACK TO IT!**

BTM Manufacturing attended their first tradeshow event in over a year! Farm Equipment Manufacturers Association (FEMA) hosted a showcase and summit in Kansas City on April 7 - 9th. BTM proudly showcased our partner, Eleos Coffee, and our U-Bolt Blend Coffee after the run/walk event at FEMA. We

were so excited to see everyone and enjoy some coffee and breakfast treats together!







